# Beginning Billing Workshop UB-04

Health First Colorado (Colorado's Medicaid Program)

# Program Overview







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# Training Objectives

- Navigate the Department's website
- Billing Pre-Requisites
  - > Provider Enrollment
    - National Provider Identifier (NPI)
    - Health First Colorado Enrollment
  - > Eligibility
    - How to verify
    - Know the different types
- Billing Basics
  - > How to ensure your claims are within timely filing guidelines
  - > How to bill when other payers are involved

# UB-04 Who completes the UB-04?

Inpatient/ Outpatient Hospital

Nursing Facility

Home Health/PDN

Hospice

Dialysis Centers

Residential Treatment Centers

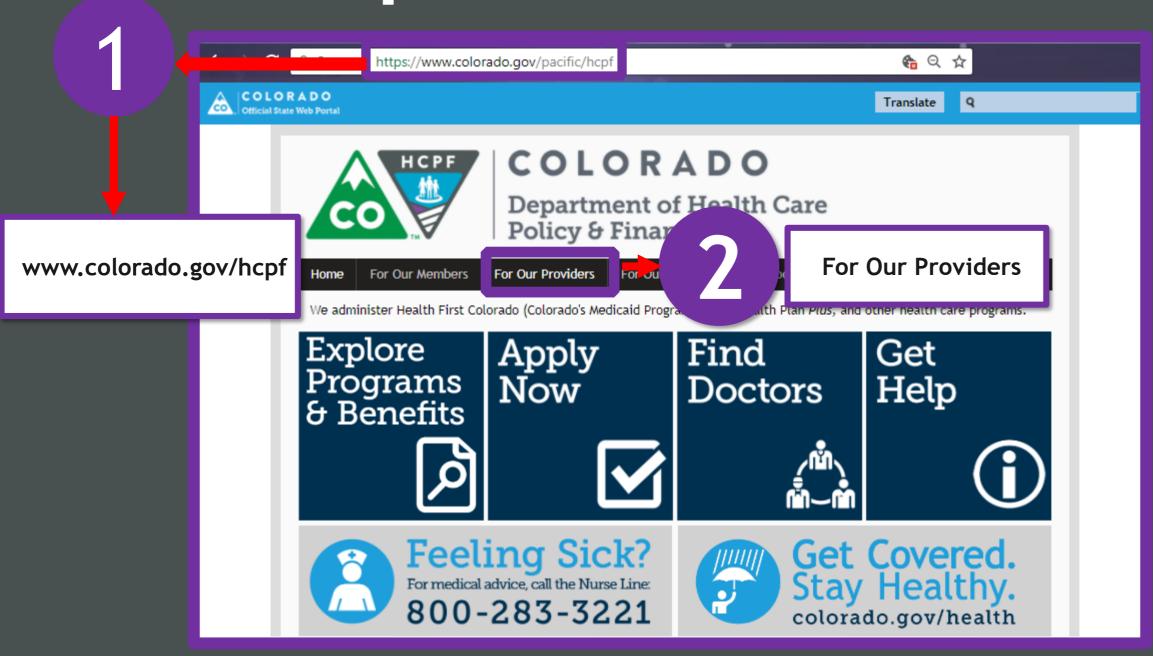
Rural Health Clinics

Outpatient Lab

FQHC

Indian Health Services

# Department Website



# Provider Home Page

Find what you need here



information
regarding Health
First Colorado
(Colorado's
Medicaid Program)
& other topics of
interest to
providers and
billing professionals



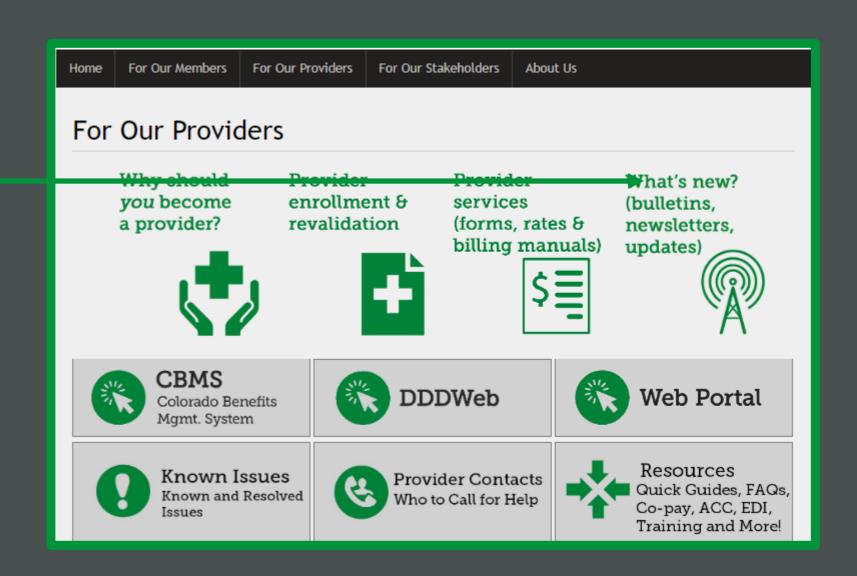


## What's New, Bulletins, Newsletters

Find what you need here



Contains our weekly newsletter and our bulletins

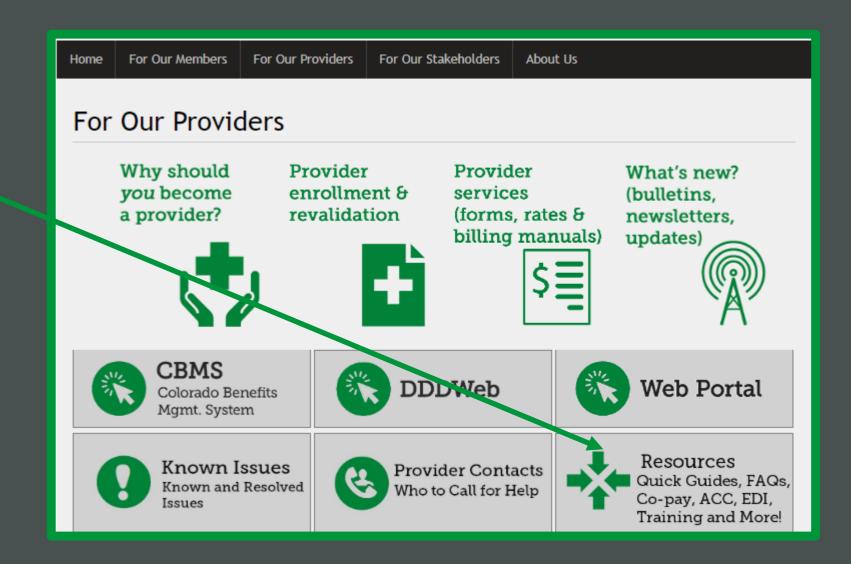


### Provider Resources

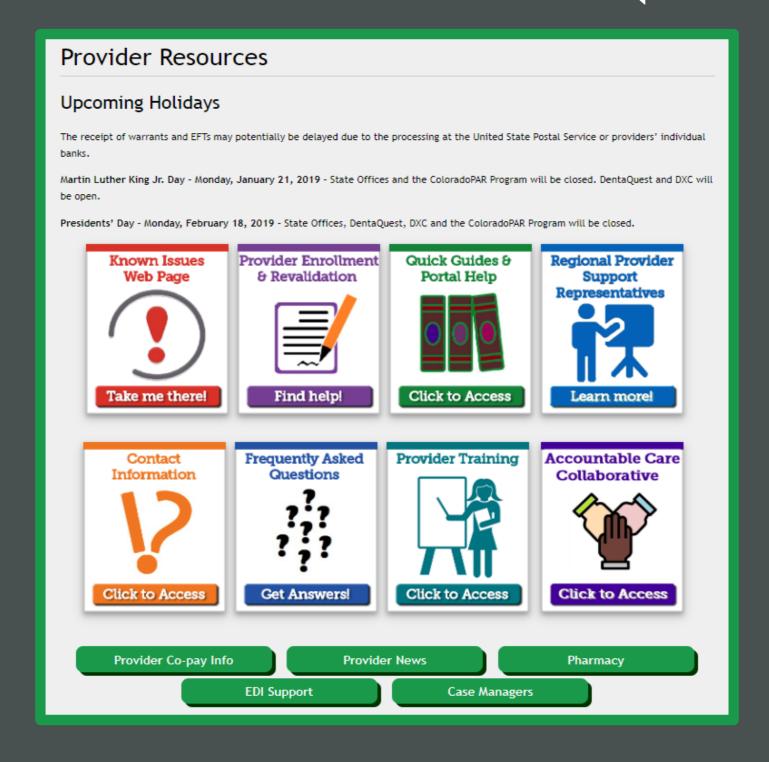
Find what you need here



Quick Guides, FAQs, EDI information, training, and more!



# Provider Resources (cont.)



### National Provider Identifier

- A National Provider Identifier (NPI) is a unique 10-digit identification number issued to U.S. health care providers by CMS
- Non-medical providers such as home and community based services do not require an NPI
- All HIPAA covered health care providers/organizations must use NPI in all billing transactions.
- The Colorado Interchange claims system will use the NPI to find the unique Health First Colorado Provider ID.
- NPIs are permanent for individual providers regardless of rendering provider location or affiliation. Individuals should only have one NPI and one Health First Colorado ID.

### National Provider Identifier

- How to Obtain & Learn Additional Information:
  - > CMS web page
    - https://www.cms.gov/Outreach-and-Education/Medicare-Learning-Network-MLN/MLNProducts/downloads/NPI-What-You-Need-To-Know.pdf
  - > National Plan and Provider Enumeration System (NPPES)
    - https://nppes.cms.hhs.gov
    - **1-800-456-3203**
    - 1-800-692-2326 TTY

### Provider Enrollment

#### **Question:**

What does **Provider** Enrollment do?

#### **Answer:**

Enrolls **providers** into Health First Colorado, *not* members

#### Question:

Who needs to enroll?

#### **Answer:**

Everyone who provides services for Health First Colorado members

 Additional information for provider enrollment and revalidation is located at the Provider Resources website

# Verifying Member Eligibility

- Always save copies of eligibility verifications
- Keep member's eligibility information in member's file for auditing purposes
- Member's eligibility must be checked on each date of service
- Ways to verify eligibility:



**Provider Web Portal** 



IVR 1-844-235-2387



## Eligibility Response Information

Eligibility Dates

Co-Pay Information Third Party Liability (TPL)

Managed Care Plan

Medicare

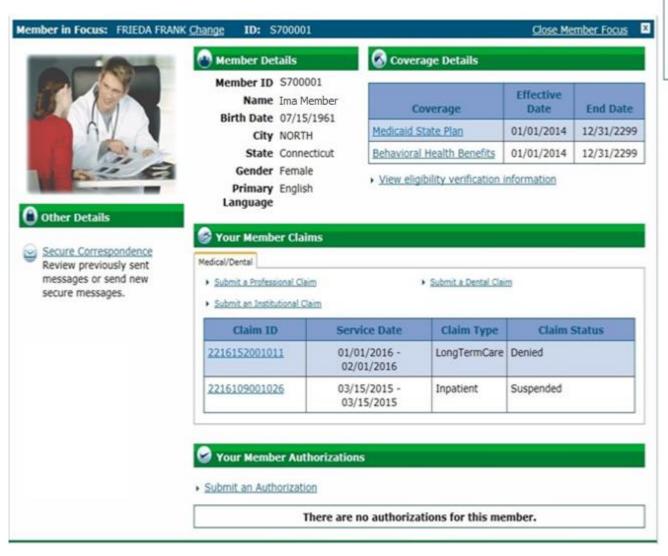
Special Eligibility

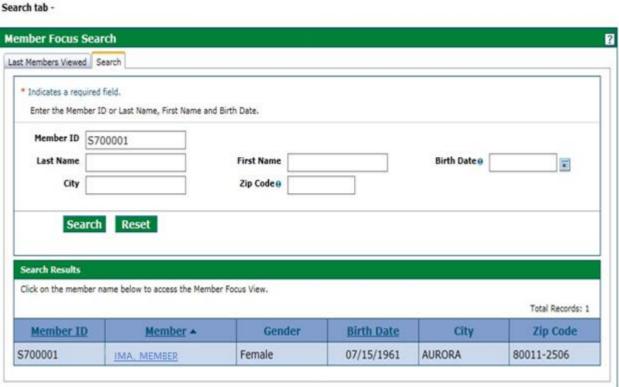
Regional Accountable Entity (RAE) Alternative
Benefit Plan
(ABP) - members
must show Title 19 (XIX)
in addition to ABP

## Viewing Member Information on the Provider Web Portal



Verification called "CAPTCHA" to ensure provider is not a robot will be required first. On the Search tab, enter the Member ID or Last Name, First Name and Birthdate.





This search will display the Member in Focus page which provides Member Details, Coverage Details, Member Claims, and Member Authorizations.

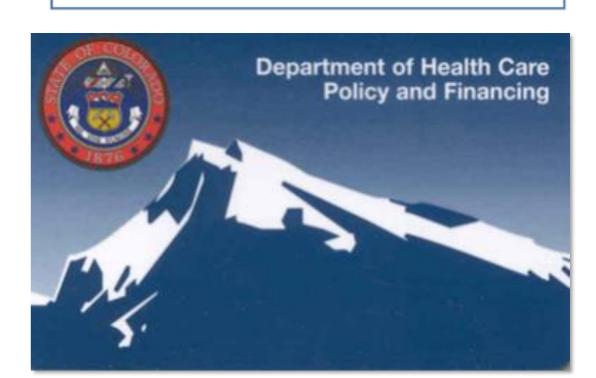
#### Health First Colorado Identification Cards

- Older branded cards are valid
- Identification Card does not guarantee eligibility



In a life threatening emergency, dial 911 or go to the nearest emergency room.

This card does not guarantee eligibility or payment for services



Member name: FirstName LastName

Member ID #: #######

• Talk to a nurse anytime at 1-800-283-3221. Dial 911 or go to the ER in a life

o Call 1-800-221-3943 or State Replay 711, M-F, 7:30am-5:15pm

Providers: This card does not guarantee eligibility or payment for services. You must verify identity and eligibility

View coverage and co-payment info or find a provider:

Bring a photo ID when you go to your provider or pharmacy.

**Health First** 

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threatening emergency.

before providing services.

Colorado.gov/HCPF
 PEAK*Health* mobile app

Keep your coverage and info current:
 Colorado gov/PEAK
 PEAKHealth mobile app



Request prior authorization when pre-approval of services is required.

· Verify the identity and eligibility of the cardholder.

Providers:

- Most members = Regular Health First Colorado benefits
- Some members = different eligibility type
  - > Old Age Pension, state-only
  - > Non-Citizens
  - > Presumptive Eligibility
  - > Managed care
- Some members = additional benefits
  - > Medicare
  - > Third Party Insurance (Commercial Insurance)

#### Old Age Pension - State only

- Members are not eligible for regular benefits due to income
- Some Health First Colorado payments are reduced payment to the providers since the program only gets state funds and no federal match.
- Providers cannot bill the member for the amount not covered
- Maximum member co-pay for OAP-State is \$300
- Does not cover:
  - > Home Health
  - Home and Community Based Services (HCBS)
  - > Inpatient, psychiatric or nursing facility services

#### **Non-Citizens**

- Eligibility type only covers emergency services.
- Claim must indicate emergency by the appropriate admit type.
- Emergency services must be certified in writing by provider and kept on file, but do not need to be submitted with the claim

# What Defines an "Emergency"?

- The provider determines whether or not the service is considered an emergency and marks the claim appropriately.
- An emergency is defined as a sudden, urgent, usually unexpected occurrence or occasion requiring immediate action, including acute symptoms of sufficient severity & severe pain in which the absence of medical attention might result in:
  - Placing health in serious jeopardy
  - Serious impairment to bodily functions
  - Dysfunction of any bodily organ or part

Active labor and delivery is an example of an emergency.

#### Presumptive Eligibility

- Temporary coverage of Health First Colorado or CHP+ services until eligibility is determined
- Health First Colorado Presumptive Eligibility is only available to:
  - Pregnant women
    - Covers Durable Medical Equipment (DME) and other outpatient services
    - Covers labor and delivery, but does not cover any OTHER inpatient services
  - > Children ages 18 and under
    - Covers all Health First Colorado covered services
- CHP+ Presumptive Eligibility
  - > Covers all CHP+ covered services, except dental

Presumptive Eligibility (cont.)

- Health First Colorado Presumptive Eligibility claims
  - Submit to the Fiscal Agent (DXC)
- CHP+ Presumptive Eligibility and claims
  - Submit to Colorado Access or Denver Health

### Managed Care

Managed
Care
Organizations
(MCOs)\*

Program of All-Inclusive Care for the Elderly (PACE)

> Regional Accountable Entity (RAE)

- Rocky Mountain Health Plans
- Denver Health

Managed Care Options

# Managed Care

Managed Care Organization (MCO)

- Some services are not included in the managed care contract. Those fee for service claims can be billed directly to fiscal agent.
  - > Example:
    - Denver Health does not pay for Hospice

## Managed Care

#### Regional Accountable Entity (RAE)

- Each area managed by a specific RAE
  - Contact RAE in your area to become a Behavioral Health Program Provider
  - https://www.colorado.gov/hcpf/accphase2

RAE does not pay for pediatric behavioral therapy

### Medicare

- Medicare members may have:
  - > Part A only- covers Institutional Services
    - Hospital Insurance
  - > Part B only- covers Professional Services
    - Medical Insurance
  - > Part A and B- covers both services
  - > Part D- covers Prescription Drugs

### Medicare

#### Qualified Medicare Beneficiary (QMB)

- Members only pay Health First Colorado co-pay
- Covers any service covered by Medicare.
  - QMB Medicaid (QMB+)- members also receive Health First Colorado benefits (Title XIX)
  - > QMB Only- members do not receive Health First Colorado benefits
  - > Eligibility will only show QMB. It will not show Title XIX coverage.
    - Pays lower of pricing -either coinsurance and deductible or difference between Medicare paid amount and Health First Colorado allowed amount.

### Medicare

#### Medicare-Health First Colorado Enrollees

- Eligible for both Medicare & Health First Colorado
- Health First Colorado is always payer of last resort
  - > Bill Medicare first for Medicare-Health First Colorado Enrollee members
- Retain proof of:
  - Submission to Medicare prior to Health First Colorado
  - Medicare denials(s) for six (6) years
  - > Medicare EOB does not need to be attached to every claim submission

# Third Party Liability (Commercial Insurance)

- Health First Colorado is always payer of last resort
- Indicate TPL EOB date on each claim

EOB does not need to be attached to every claim submission

- Provider cannot:
  - > Bill member difference
  - Bill member for co-pay/deductible assessed by the TPL

# Third Party Liability (Commercial Insurance)

Health First Colorado (Colorado's Medicaid Program) pays the difference between TPL payment and Program Allowable

- > Example:
  - Charge = \$500
  - Program allowable = \$400
  - TPL payment = \$300
  - Program allowable TPL payment = Reimbursement

\$400.00

- \$300.00
- = \$100.00

## Co-Pay

- Auto-deducted during claims processing
  - > Do not deduct from charges billed on claim
- A provider may not deny services to an individual when such members are unable to immediately pay the co-pay amount. However, the member remains liable for the co-pay at a later date. (8.754.6.B rule in 10 CCR 2505 volume 8.700)
- Youth from birth to 18 years old are considered children
- Services that do not require co-pay:
  - > Dental
  - > Home Health
  - > HCBS waiver services
  - > Transportation
  - > Emergency Services
  - > Family Planning Services
  - > Behavioral Health Services (mental health and substance use disorder)

## Co-Pay

- •The co-pay maximum is 5% of the household monthly income.
- •The head of household will receive a letter showing the household has reached the monthly limit.
- •Members who track their own co-pay amounts may claim they have reached their maximum for the month before the Provider Web Portal reflects this information. If Health First Colorado members state they have met their monthly co-pay maximum, but the Web Portal indicates they owe a co-pay amount at the time of their visit, it may be because the health care claims from other providers have not been submitted yet.
- •Providers are encouraged to submit claims as soon as possible to ensure a co-pay does not need to be refunded to the member.

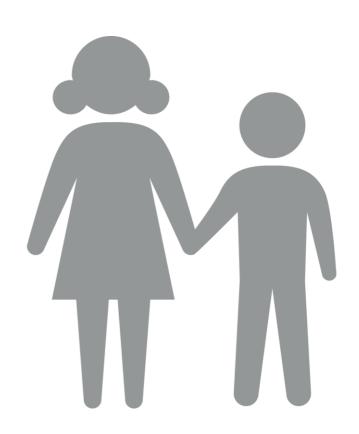
# Co-Pay Exempt Members



Nursing Facility Residents



Pregnant Women



Children and Former Foster Care Eligible\*

<sup>\*</sup>former foster care eligible still has a pharmacy co-pay

# Specialty Co-pay

Practitioner, Optometrist, Speech Therapy, RHC / FQHC

\$2.00

**DME / Supply** 

\$1.00 per date of service

Outpatient

\$4.00

Inpatient

\$10.00 per covered day or 50% of average allowable daily rate - whichever is less

State Plan Psych Services

.50 per unit of service, 1 unit = 15 minutes

# Billing Overview

Record Retention Prior Authorization Requests (PARs)

Claim Submission

Timely Filing

Extensions for Timely Filing

### Record Retention

- Providers must:
  - > Maintain records for at least seven (7) years
  - Longer if required by:
    - Specific contract between provider & Health First Colorado
  - Furnish information upon request about payments claimed for Health First Colorado services
- Medical records must:
  - > Substantiate submitted claim information
  - > Be signed & dated by person ordering & providing the service
    - Electronic record keeping is also allowed and encouraged

# PARs Reviewed by eQ Health (the ColoradoPAR program)

- The ColoradoPAR Program reviews PARs for the following categories or services and supplies:
  - Diagnostic imaging
  - Durable medical equipment
  - Inpatient admissions
  - Medical services (including transplant, back and bariatric surgery)
  - Physical, occupational, and speech therapy
  - Pediatric behavioral therapy
  - Pediatric long-term home health
- Adult long-term home health PARs do not go through eQ Health, but through the case management agency.

### Electronic PAR Information

- ColoradoPAR does not process PARs for dental, transportation, pharmacy, or behavioral health services covered by the Regional Accountable Entities.
- All PARs for members age 20 and under are reviewed according to EPSDT guidelines. Even if it's not a covered service for an adult, it may be covered under EPSDT if deemed medically necessary for a child.
- PARs/revisions processed by the ColoradoPAR Program must be submitted via eQSuite®
- The ColoradoPAR Program will process PARs submitted by paper only if provider fills out the eQSuite® Exception Request Form

#### Website:

www.ColoradoPAR.com

#### Phone:

Phone: 1.888.801.9355

FAX: 1.866.940.4288

### PAR Letters/Inquiries

- Final PAR determination letters
  - Mailed to members
  - Posted to Department's prior authorization vendor's web portal, <u>eQSuite®</u>
- Letter inquiries should be directed to ColoradoPAR
- Providers can review PARs via the <u>eQSuite®</u> portal

### Submitting Claims

- Methods to submit:
  - Electronically through DXC's Web Portal (free of charge)
    - Interactive, one claim at a time
  - Electronically using Batch Vendor or Clearinghouse
  - > Paper only when:
    - Pre-approved (consistently submits less than five (5) per month)

### Providers Not Enrolled with EDI

Providers do not need to obtain a trading partner ID to access the web portal.

Only a submitter who sends batch transactions or receives batch reports needs to enroll in EDI for a trading partner ID.

Colorado.gov/hcpf/EDI-Support

### Crossover Claims

#### **Automatic** Medicare Crossover Process:

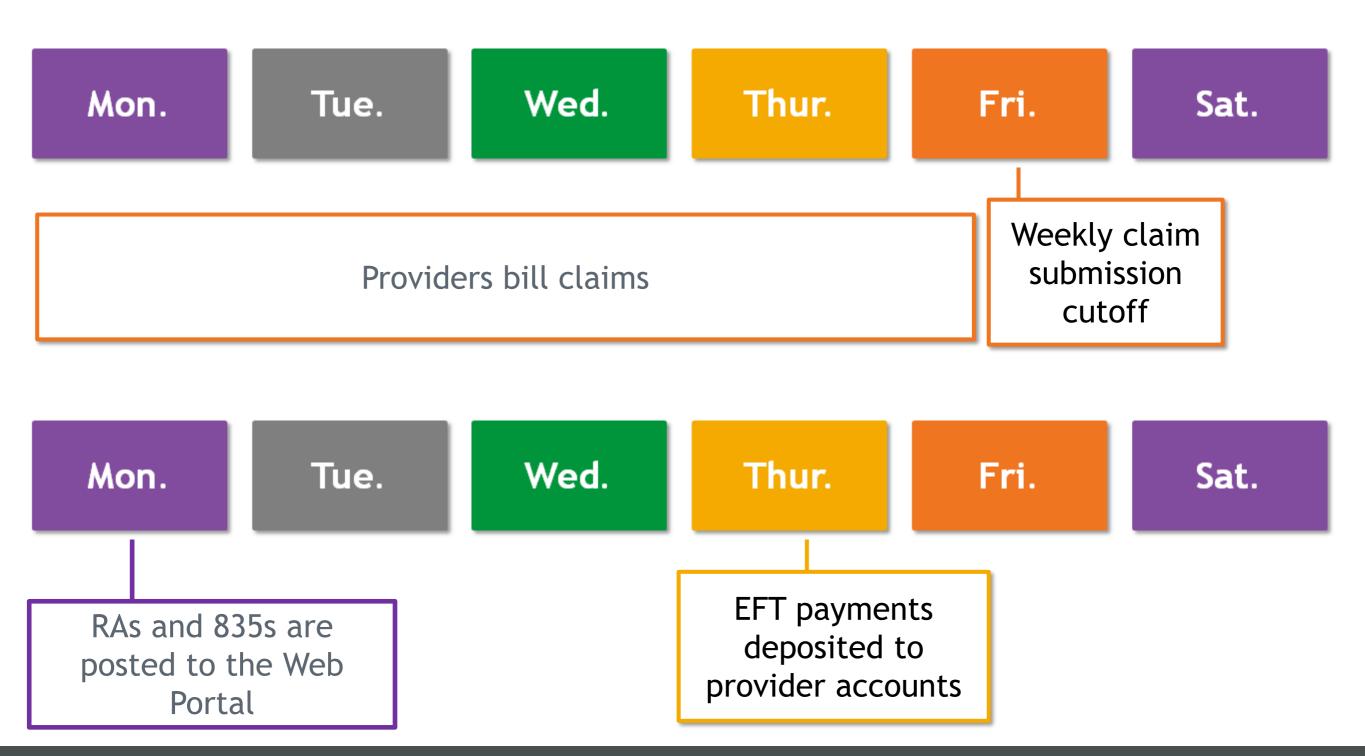
Medicare

Fiscal Agent

Remittance Advice (RA)

- Crossovers may not be adjudicated by Health First Colorado if:
  - > NPI used on Medicare Claim does not match NPI enrollment with DXC
  - > Member is a retired railroad employee
  - > Member has incorrect or missing Medicare information on file

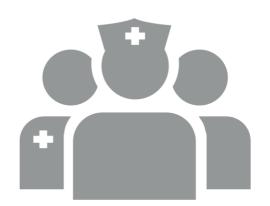
### Payment Processing Schedule



### Attending Versus Billing

#### **Attending Provider**

Individual that provides services to a Health First Colorado member



#### **Billing Provider**

Entity being reimbursed for service



### Timely Filing

- 365 days from Date of Service (DOS)
  - > Determined by date of receipt
  - Certified mail is not proof of timely filing
  - > PARs are not proof of timely filing
  - Contacting the fiscal agent or waiting for fiscal agent response to a verbal inquiry is not proof of timely

Claims must be submitted to keep them within timely filing guidelines, even if the result is a denial.

### Timely Filing

Type of Service	Timely Filing Calculation
Nursing Facility; Home Health, Inpatient, Outpatient; all services filed on the UB-04	From the "through" date of service
Dental; EPSDT; Supply; Pharmacy; All services filed on the CMS 1500	From the date of each service (line item)
Home & Community Based Services	From the "through" date of service
Obstetrical services professional fees Global procedure codes: The service date must be the delivery date.	From the delivery date
Equipment rental - The service date must be the last day of the rental period	From the date of service

- Extensions may be allowed when:
  - Medicare has yet to pay/deny
  - Backdated eligibility
    - Load letter
  - Provider Enrollment
    - Backdated Enrollment

#### **Rebilled Claims**

#### 60 days from date on:

- > Remittance Advice (RA) or 835
  - Use last Internal Control Number (ICN). Do not attach copy of RA with claim.
- > Returned Claim
  - Date stamped by the fiscal agent

Keep supporting documentation

#### **Primary Payors**

- Commercial Insurance/Third Party Liability (TPL)
  - > Can not pay if over 365 days from DOS per federal statute
  - All claims which include commercial insurance (third-party liability) information that are received more than 365 days from the date of service must be denied per state and federal regulation (42 C.F.R. § 447.45(d), 10 CCR 2505-10 8.043.01 and .02A). The provider is responsible for pursuing available third-party resources in a timely manner.
- Medicare/Health First Colorado Enrollees
  - Additional 120 days from Medicare EOB date

#### Delayed Notification/Backdated Eligibility

#### **Delayed Notification**

 Providers are responsible for determining eligibility within 365 days, even if the member does not notify them of Health First Colorado eligibility. No further extensions are given for delayed notification of eligibility.

#### **Load Letters**

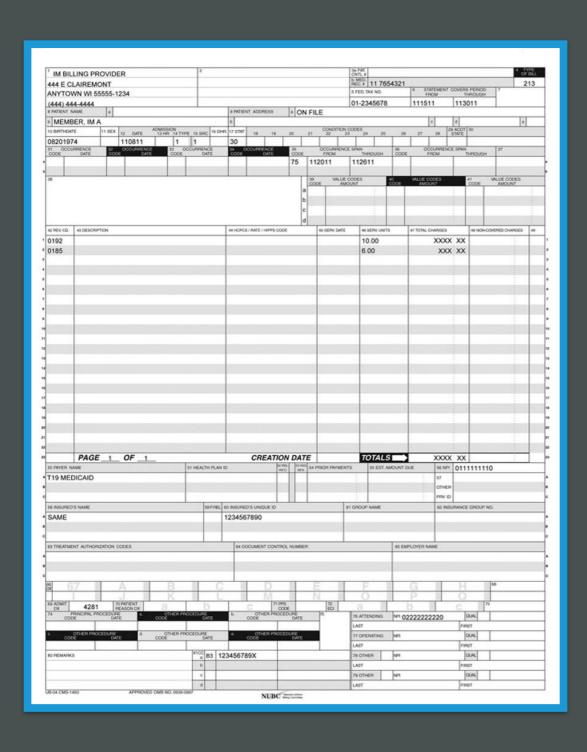
- 60 days from load letter
  - > Used when county backdates eligibility farther than 365 days
- Bill electronically
  - > Submit with copy of load letter via Web Portal

**Provider Enrollment** 

> 365 days from backdate approval

Providers do not need to submit claims while waiting for enrollment to be approved.

### **UB-04**



UB-04 is the standard institutional claim form used by Medicare and Health First Colorado Programs

Where can a Health First Colorado provider get the UB-04?

 Available through most office supply stores



#### COLORADO

### **UB-04**



#### **Health First Colorado**

#### **Institutional Provider Certification**

This is to certify that the foregoing information is true, accurate and complete.

This is to certify that I understand that payment of this claim will be from Federal and State funds and that any falsification, or concealment of material fact, may be prosecuted under Federal and State Laws.

Signature:	Date:
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This document is an addendum to the UB-04 claim form and is required per 42 C.F.R. § 455.18 (a)(1-2) to be attached to paper claims submitted on the UB-04.

Revised January 2019

Our mission is to improve health care access and outcomes for the people we serve while demonstrating sound stewardship of financial resources. <u>www.colorado.gov/hcpf</u>



UB-04 certification must be completed & attached to all claims submitted on the paper UB-04

Print a copy of the certification at:

Colorado.gov/hcpf/providerforms



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### Internal Control Number

#### Region

Two digits indicate the region.
The region indicates how Health
First Colorado received the
claim.

#### **Batch Number**

Three digits indicate the batch range assigned to the claim. This is used internally by Health First Colorado.

For more information on Region Codes and Julian dates, visit our <u>Quick Guides</u> and <u>Webinars</u> page.

RR

YY

JJJ

ВВВ

SSS

#### Year of Receipt

Two digits indicate the year Health First Colorado received the claim.

#### Julian Date of Receipt

Three digits indicate the day of the year that the claim was received.

#### Sequence Number

Three digits indicate the sequence number assigned within a batch range



### National Drug Code (NDC)

#### States must:

- > Collect rebates for physician-administered drugs
  - Required by Deficit Reduction Act of 2005
  - Required for federal financial participation funds to be available for these drugs
- > Collect 11-digit NDC on all outpatient claims
  - For drugs administered during course of patient's clinic visit
  - NDC located on medication's packaging
  - Must be submitted in 5-digit 4-digit 2-digit format (excluding dashes)

### Common Denial Reasons

Timely Filing

Claim was submitted more than 365 days without a reference to a previous ICN

**Duplicate Claim** 

A subsequent claim was submitted after a claim for the same service has already been paid

Bill Medicare or Other Insurance

Health First Colorado is always the "Payer of Last Resort" - Provider should bill all other appropriate carriers first. Primary information must be reported on the claim form.

### Common Denial Reasons

PAR not on file

No approved authorization on file for services that are being submitted

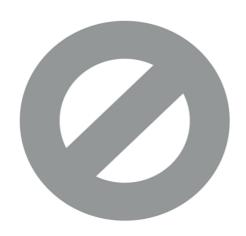
Total Charges
Invalid

Line item charges do not match the claim total

Type of Bill

Claim was submitted with an incorrect or invalid Type of Bill

### Claims Process - Common Terms



#### **Denied**

Claim processed & denied by claims processing system. Some denied claims may be resubmitted for payment after corrections have been made. Denied claims may not be adjusted but may be resubmitted.



#### **Paid**

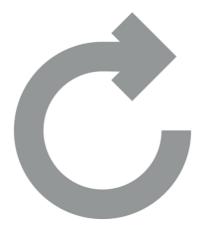
Claim processed & paid by claims processing system. Claims paid at zero due to lower of pricing are still considered paid.

### Claims Process - Common Terms



#### Adjustment

Correcting paid claims that are still within timely filing



#### Rebill

Re-bill previously denied claim



#### Suspend

Claim must be manually reviewed before adjudication



#### Void

"Cancelling" a "paid" claim

### Claims - Adjustments

- What is an adjustment?
  - > Adjustments create a replacement claim
  - > Two step process: Credit & Repayment

#### Adjust a claim when

- Provider billed incorrect services or charges
- Claim paid incorrectly

#### Do not adjust when

- Claim was denied
- Claim is suspended

### Claims - Adjustment Methods





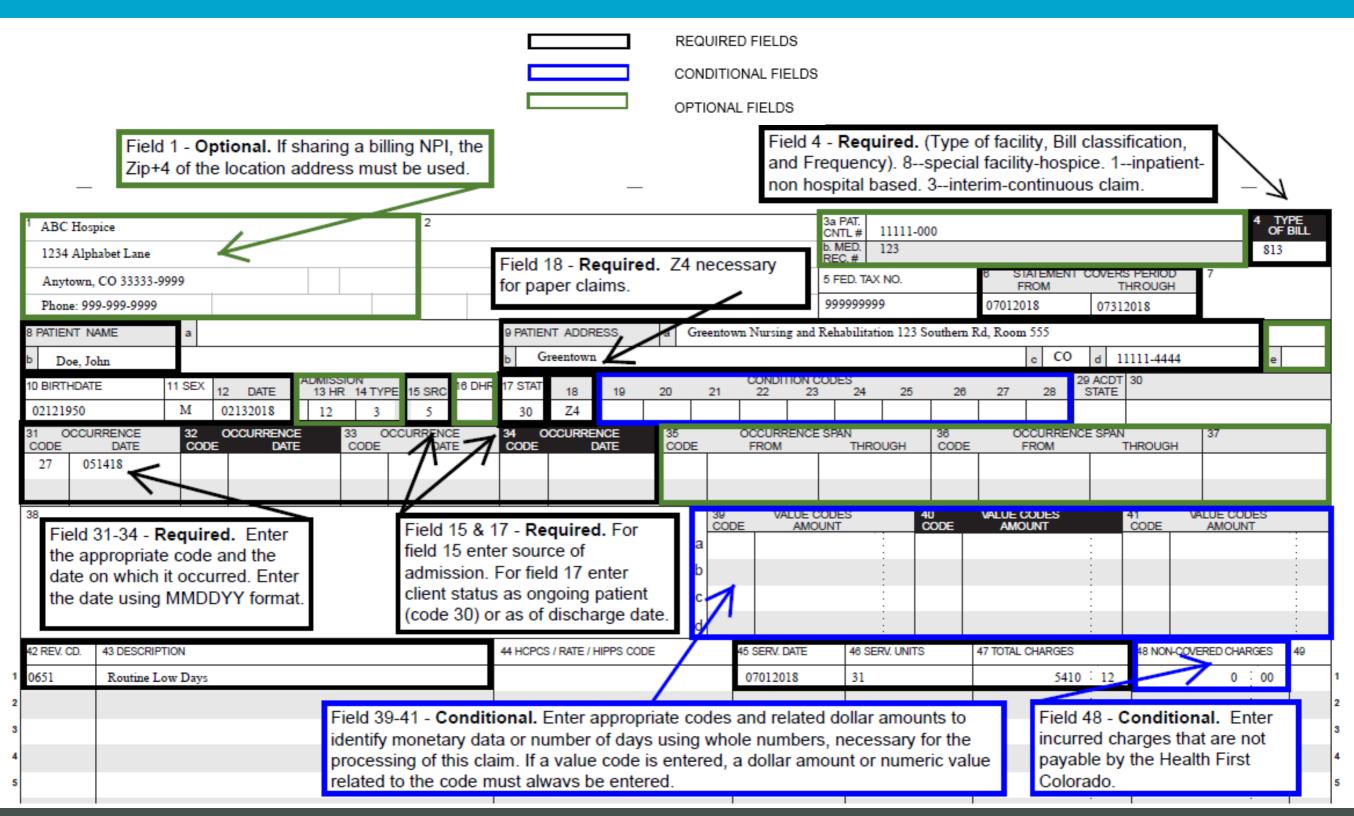
- Preferred method
- Easier to submit & track



#### **Paper**

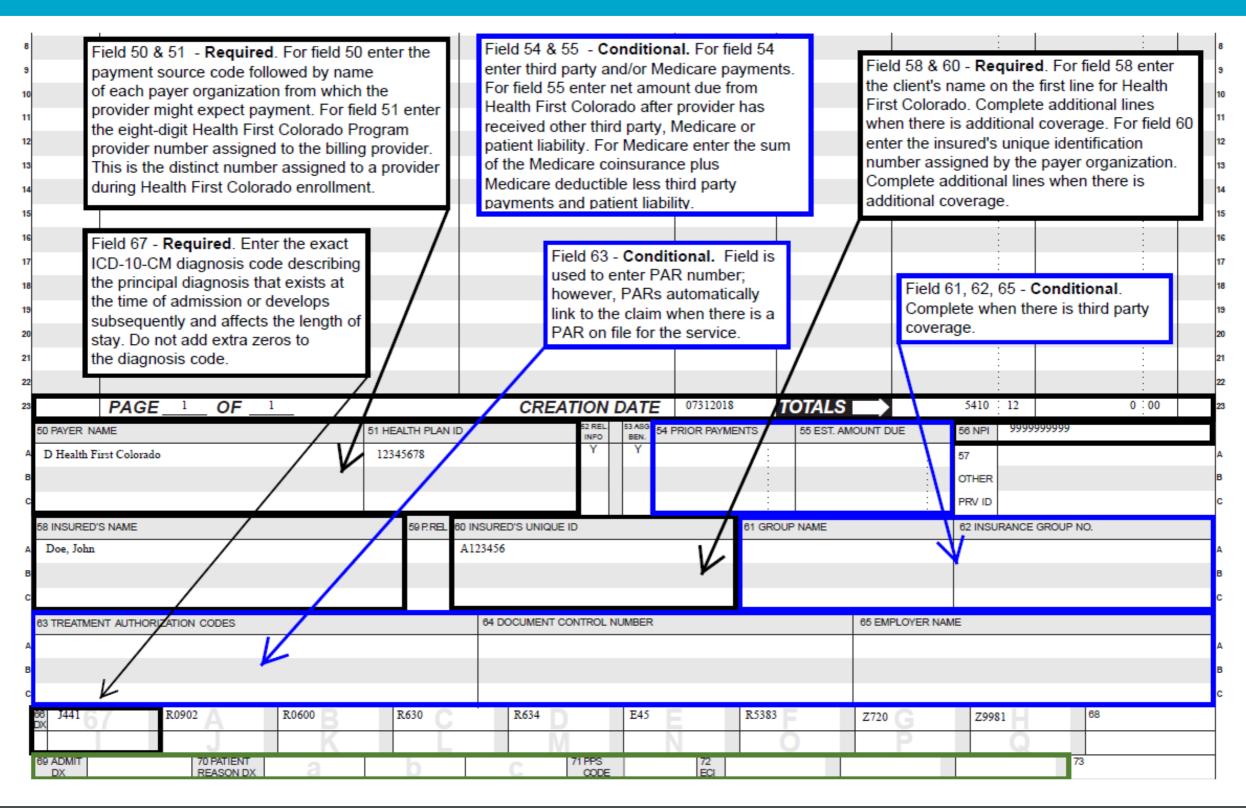
 Use adjustment indicator on third digit of type of bill to indicate adjustment

### Paper Claim - Example 2



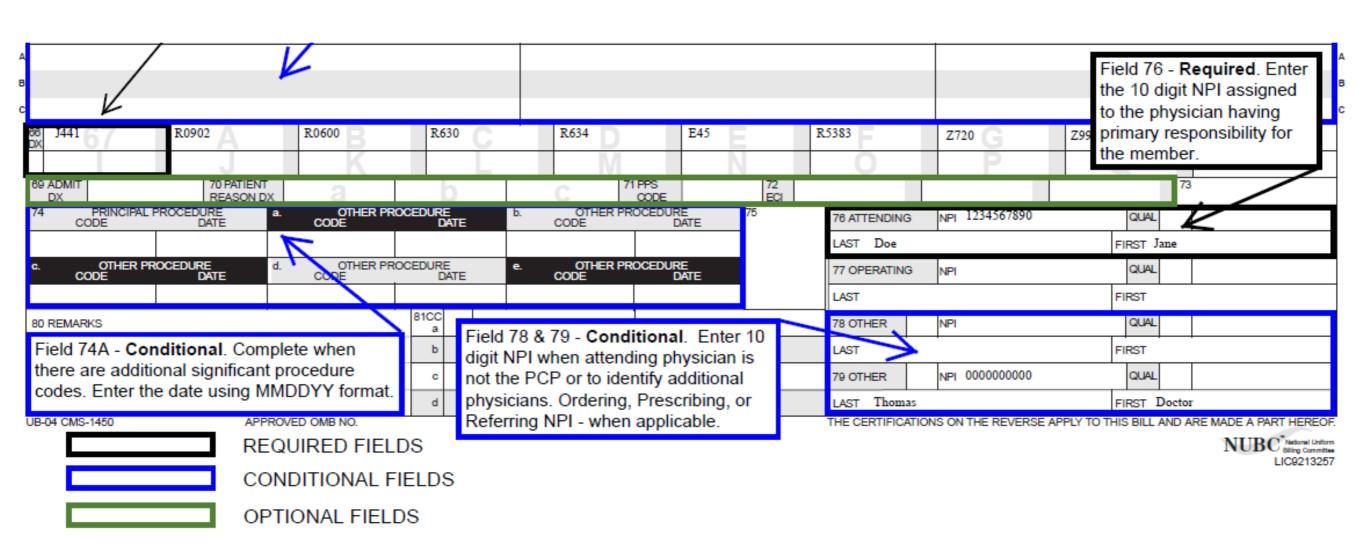


### Paper Claim - Example 2





### Paper Claim - Example 2



## Provider Services Call Center 1-844-235-2387

#### **Download the Call Center Queue Guide**

7 a.m. - 5 p.m. MST Monday, Tuesday, & Thursday 10 a.m. - 5 p.m. MST Wednesday & Friday

The Provider Services Call Center will be utilizing the time between 7 a.m. and 10 a.m.

on Wednesdays and Fridays to return calls to providers.

### Thank you!